

Mercy Medical Center of Oshkosh
500 South Oakwood Road
Oshkosh, WI 54903
(920) 223-0170

Type: GMS
Control: Religious Organization
Fiscal Year: 10/01/01 to 09/30/02

County: Winnebago
Analysis Area: Lake Winnebago (3)
Volume Group: 6

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	61.2%	57.4%	1.07	54.1%	1.13	58.9%	1.04	65.7%	0.93
Obstetrics	63.4%	39.6%	1.60	40.5%	1.57	37.0%	1.71	60.7%	1.04
Pediatrics	50.0%	48.0%	1.04	29.1%	1.72	71.9%	0.70	. %	.
Total hospital	59.2%	55.9%	1.06	51.9%	1.14	54.5%	1.09	61.4%	0.96
Average Census (Patients)									
Adult medical-surgical	40.4	30.4	1.33	23.6	1.71	46.2	0.87	45.3	0.89
Obstetrics	7.6	3.9	1.97	3.7	2.07	7.1	1.07	7.3	1.04
Pediatrics	2.5	1.8	1.37	0.8	3.22	7.0	0.36	0.0	.
Total hospital	101.8	55.4	1.84	44.3	2.30	95.6	1.06	105.7	0.96
Average Length of Stay (Days)									
Adult medical-surgical	4.0	3.9	1.03	3.6	1.11	3.9	1.03	4.0	1.01
Obstetrics	2.4	2.4	0.99	2.4	0.98	2.5	0.96	2.3	1.02
Pediatrics	3.0	2.4	1.23	2.0	1.47	2.4	1.23	.	.
Total hospital	4.4	4.3	1.00	4.0	1.08	4.2	1.03	4.5	0.97
Surgical Operations									
Inpatient	2,776	1,424	1.95	1,403	1.98	2,628	1.06	3,191	0.87
Outpatient	4,679	3,187	1.47	4,482	1.04	6,440	0.73	4,095	1.14
Inpatient as % of all surgeries	37.2%	30.9%	1.21	23.8%	1.56	29.0%	1.28	43.8%	0.85
Outpatient Visits									
Non-emergency visits	68,576	75,046	0.91	51,093	1.34	146,359	0.47	62,607	1.10
Emergency visits	20,504	14,086	1.46	12,245	1.67	23,160	0.89	21,887	0.94
Full-time Equivalents (FTEs)									
Administrators	31.0	14.8	2.09	15.8	1.96	27.8	1.12	21.0	1.48
Nurses, licensed	244.9	160.1	1.53	116.5	2.10	263.7	0.93	224.3	1.09
Ancillary nursing personnel	49.8	54.3	0.92	30.8	1.62	97.2	0.51	50.7	0.98
All other personnel	980.3	384.2	2.55	295.7	3.32	661.5	1.48	749.8	1.31
Total FTEs	1306.1	613.5	2.13	458.8	2.85	1050.2	1.24	1045.8	1.25
FTEs per 100 Patient Census (Adjusted)									
Administrators	15.1	14.6	1.03	16.4	0.92	15.4	0.98	10.2	1.48
Nurses, licensed	119.1	157.9	0.75	120.8	0.99	146.0	0.82	109.2	1.09
Ancillary nursing personnel	24.2	53.6	0.45	31.9	0.76	53.8	0.45	24.7	0.98
All other personnel	476.9	378.9	1.26	306.4	1.56	366.2	1.30	364.9	1.31
Total FTEs	635.3	605.0	1.05	475.4	1.34	581.4	1.09	508.9	1.25

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	172	Health maintenance		Beds set up and staffed	0	Bassinets	25
Discharges	8,528	organization (HMO)	Yes	Discharges	0	Total births	1,179
Inpatient days	37,148	Preferred Provider		Inpatient days	0	Newborn days	2,612
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	66	3,651	14,748	61.2%	40.4	4.0
Orthopedic	2	40	2,031	8,298	56.8%	22.7	4.1
Rehab. and physical medicine	1	10	198	2,010	55.1%	5.5	10.2
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	4	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	5	304	913	50.0%	2.5	3.0
Obstetrics	1	12	1,169	2,778	63.4%	7.6	2.4
Psychiatric	1	12	631	2,293	52.4%	6.3	3.6
Alcoholism/chemical dependency	4	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	2	0	0	0	. %	0.0	.
Mixed intensive care	1	12	152	2,284	52.1%	6.3	15.0
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	4	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	1	15	393	3,824	69.8%	10.5	9.7
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	31	0	31.0	Radiological services personnel	12	13	18.7
Physicians and dentists	17	0	17.0	Occupational therapists	2	5	4.9
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	3	2.5
Registered nurses	125	161	221.7	Physical therapists	9	6	12.2
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	5	2	6.5
Licensed practical nurses	15	14	23.3	Recreational therapists	0	0	0.0
Ancillary nursing personnel	30	41	49.8	Psychologists	1	0	1.0
Physician assistants	0	0	0.0	Social workers	1	0	1.0
Nurse Practitioners	0	0	0.0	All other health professionals	342	203	446.0
Medical records personnel	0	0	0.0	All other personnel	285	252	430.1
Pharmacy personnel	14	3	15.5	-----			
Clinical laboratory personnel	22	4	25.1	TOTAL	912	707	1306.1

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$174,729,003	Cash and cash equivalents	\$15,591,280	Current liabilities	\$13,484,377
Less deductions	66,493,815	Net Patient receivables	16,382,053	Long-term debt	49,957,372
Net patient revenue	108,235,188	Other receivables	91,036	Other liabilities	240,277
Plus other revenue	2,611,411	Land, bldgs and equip: Net	102,231,330	Subtotal	63,682,026
Total revenue	110,846,599	Other assets	39,518,181		
Less expenses	104,888,919			Unrestricted fund balance	110,131,854
Nonoperating gains/losses	-566,780	Total Assets	\$173,813,880	Total liabilities & fund balance	\$173,813,880
Net Income	\$5,390,900			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 3		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$81,585,407]	46.7%	41.7%	1.12	42.0%	1.11	38.9%	1.20	48.1%	0.97
Medical Assistance [\$8,517,212]	4.9%	9.0%	0.54	5.7%	0.85	9.9%	0.49	3.8%	1.29
Commercial [\$80,858,534]	46.3%	43.2%	1.07	48.4%	0.96	46.4%	1.00	46.2%	1.00
All other [\$3,767,850]	2.2%	6.1%	0.35	3.8%	0.57	4.7%	0.46	1.9%	1.11
Deductions as % of Total Gross Patient Revenue									
Medicare [\$43,175,760]	24.7%	23.7%	1.04	19.7%	1.26	23.7%	1.04	24.8%	1.00
Medical Assistance [\$5,784,383]	3.3%	6.0%	0.56	3.5%	0.95	6.5%	0.51	2.6%	1.26
Commercial [\$16,623,293]	9.5%	9.4%	1.01	9.9%	0.96	11.7%	0.81	8.9%	1.07
Charity care [\$726,782]	0.4%	1.2%	0.34	0.8%	0.49	0.9%	0.45	0.4%	1.11
All other [\$183,597]	0.1%	1.4%	0.07	0.4%	0.26	1.4%	0.07	0.1%	0.77
Total deductions [\$66,493,815]	38.1%	41.7%	0.91	34.3%	1.11	44.2%	0.86	36.8%	1.03
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	2.4%	5.1%	0.46	3.0%	0.79	8.1%	0.29	2.2%	1.08
Net gains/losses as % of net income	-10.5%	5.3%	-1.98	17.3%	-.61	7.0%	-1.51	40.5%	-0.26
Expenses as % of Total Expenses									
Salary/fringe benefit[\$54,147,428]	51.6%	47.8%	1.08	51.6%	1.00	46.6%	1.11	50.9%	1.01
Supplies and services[\$34,570,826]	33.0%	40.5%	0.81	35.5%	0.93	41.6%	0.79	33.0%	1.00
Capital component [\$13,702,089]	13.1%	8.7%	1.50	10.5%	1.25	8.7%	1.50	13.3%	0.98
Bad debt [\$2,468,576]	2.4%	3.0%	0.79	2.4%	0.99	3.1%	0.75	2.8%	0.84
Fiscal Statistics									
Operating margin	5.4%	6.1%	0.89	5.0%	1.08	7.1%	0.76	3.3%	1.65
Total hospital profit margin	4.9%	6.4%	0.77	5.9%	0.82	7.6%	0.65	5.4%	0.91
Return on equity	4.9%	10.0%	0.49	8.5%	0.57	11.1%	0.44	5.7%	0.86
Current ratio	2.6	2.5	1.04	2.9	0.91	2.3	1.13	2.9	0.92
Days in net patient accounts receivable	55.2	57.8	0.96	61.8	0.89	66.1	0.84	.	.
Average payment period	51.8	52.6	0.99	40.5	1.28	53.9	0.96	51.3	1.01
Equity financing	63.4%	56.2%	1.13	63.1%	1.00	60.2%	1.05	61.1%	1.04
Long-term debt to equity ratio	0.5	0.5	0.96	0.4	1.01	0.4	1.16	0.5	0.89
Times interest earned	3.0	5.0	0.60	4.2	0.71	5.8	0.53	3.0	1.02
Total asset turnover	0.6	0.9	0.72	0.9	0.71	0.9	0.73	0.6	1.00
Average age of plant: years	4.7	9.5	0.49	8.3	0.56	9.8	0.47	3.7	1.26
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	8.8%	.
Output gross rev (% of total gross pt. rev)	50.6%	44.1%	1.15	55.1%	0.92	46.2%	1.10	48.5%	1.04
Net Revenue Statistics									
Inpatient net revenue per discharge	\$6,376	\$7,870	0.81	\$6,169	1.03	\$7,095	0.90	\$6,309	1.01
Inpatient net revenue per day	\$1,468	\$1,834	0.80	\$1,587	0.92	\$1,690	0.87	\$1,407	1.04
Outpatient net rev per visit	\$604	\$343	1.76	\$484	1.25	\$316	1.91	\$593	1.02